

**THE FUNDING NETWORK**

**(Company limited by guarantee no. 04046959  
registered charity no. 1088315)**

**REPORT AND FINANCIAL STATEMENTS**

**YEAR ENDED 31 MARCH 2020**

THE FUNDING NETWORK

(Company limited by guarantee no. 04046959, registered charity no. 1088315)

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REPORT AND FINANCIAL STATEMENTS

For the year ended 31 March 2020

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CONTENTS

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	Page
Reference and administrative information	1
Chair's statement	2
Board of Trustees' report	7
Auditors' report	14
Statement of financial activities	17
Balance Sheet	18
Cash flow statement	19
Notes to the financial statements	20

REFERENCE AND ADMINISTRATIVE DETAILS OF THE CHARITY,  
ITS TRUSTEES AND ADVISERS  
For the year ended 31 March 2020

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<b>Board of Trustees</b>	Mr S Lush, Chair (appointed 20 June 2017) Mr M Chuter (appointed 1 March 2016) Mr A Coles OBE (appointed 1 June 2017) Mr J Babarinde (appointed 1 June 2018) Mr K Solidum (appointed 3 October 2018) Mr S Sinha (appointed 16 April 2019) Mrs A Clarke (appointed 16 April 2019) Ms FJ Johnston (appointed 17 September 2019) Mr S Wheatley, Co-Chair (resigned 8 August 2019) Mrs C Pispinis (resigned 8 August 2019) Mr R Hewitt (resigned 16 October 2019)
<b>Company Secretary</b>	Ms Caroline Swanson (appointed 30 October 2019)
<b>Chief Executive</b>	Eugenie Harvey (appointed 1 May 2019) Celine Gagnon (resigned 30 April 2019)
<b>Company reg. no.</b>	04046959
<b>Charity reg. no.</b>	1088315
<b>Registered Office</b>	Toynbee Hall 28 Commercial Street London E1 6LS  Previously: 16 Lincoln's Inn Fields London WC2A 3ED
<b>Auditors</b>	Knox Cropper LLP 65 Leadenhall Street London EC3A 2AD
<b>Bankers</b>	Triodos Bank 11 The Promenade Bristol BS8 3NN  Co-operative Bank PO Box 250, Delf House Southway, Skelmersdale WN8 6WT

CHAIR'S STATEMENT

For the year ended 31 March 2020

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It's been another busy year for The Funding Network and although it ends with the country going into lockdown, we're proud to report on many achievements. These include a swift pivot to remote working and the forthcoming virtual delivery of our live crowdfunding events, which looks set to open up exciting new opportunities for us in the coming years.

TFN's total contribution to social change in 2019-20 was £1.2m. This means that cumulatively, since 2002 we have raised more than £14 million for 2,100 social change projects at 550 live crowdfunding events worldwide. We are hugely grateful to the many people who have contributed to TFN's success – our members, representatives of the charities we support, our international partners, our corporate hosts, our funders, my fellow trustees and, of course, the staff. Together, we're creating positive social change by improving the lives of thousands of disadvantaged and marginalised people, shifting attitudes and challenging misconceptions.

In 2019-20, we maintained a mixed portfolio of recurring and new partnerships, bringing new audiences and not-for-profits together at 14 events held in the UK. Our event calendar included four key partnerships with the Environmental Funders' Network, Year Here, GRASP (Global Romanian Society of Young Professionals) and City for LGBT+ (with Give Out and Consortium). These were accompanied by volunteer-led events in Oxford and St Albans.

**UK activities**

In the year to 31st March 2020, we raised £481k at 14 events from 864 donors on behalf of 52 non-profit organisations. Cumulatively, TFN has raised £8.5m in the UK. Total funds raised decreased by 11.7% from last year (from £545k in 2018-19) and donors by 15% (from 1,033 in 2017-18). This is due in part to the cancellation of the March event due to the coronavirus pandemic.

However, thanks to our partner, T. Rowe Price, we were able to deliver filmed versions of the pitches to our members, raising a total of £27k for the three charities. This fully digital event, organised at incredibly short notice, provided validation to our digital transformation plan which is due to be implemented over the coming months. We were delighted that overall in 2019-20, 89% of attendees gave at an event, which is higher than 2018-19 (83%).

Analysis of the impact we have on funded projects beyond the money raised showed that three out of four continue to leverage further funding after pitching at TFN (some of it directly from the event and some of it indirectly in that they used the TFN grant to develop their project so that they could raise further funding). Nearly half the projects received pro bono or voluntary support from someone they met at the event and an astonishing 93% said that the pitch training we delivered to them helped them prepare to pitch their organisation to other funders. This helps grassroots organisations to build capacity to further their support and impact.

Events in London saw a 3% decrease in attendance to 350 guests (from 362 in 2018-19), a 23% decrease in funds raised to £158,913 (from £207,348 in 18-19) and number of donors to 236 (from 282 in 2018-19).

CHAIR'S STATEMENT

For the year ended 31 March 2020

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The Board has reflected on the decline in attendance and funds raised at a strategy day in February to discuss 'TFN 2.0'. An action plan has been approved to ensure TFN remains relevant in its next phase of growth. There are exciting and ambitious plans to 'level up' in the short, medium and long term. These will be shared with members throughout this journey and I welcome input and discussion from all who are interested - please feel free to get in touch.

**TFN's UK Grantmaking**

Details of all TFN's grants can be found on 360 Giving's GrantNav platform. Highlights of TFN-funded activity in 2019-20 includes:

- **Tea Leaf Trust** delivered educational programmes at six rehabilitation centres in Sri Lanka, enabling young people to develop skills and providing a counter-narrative to radicalisation.
- **Black Cultural Archives** provided professional support to people affected by the Windrush Scandal, specifically helping them to access the Windrush Compensation Scheme.
- **Suited and Booted** provided vulnerable men and young people who are outsized with suitable clothing and tailored support to prepare for job interviews.
- **Lightyear Foundation** supported disabled children to better access science, opening up the possibility of STEM careers to them.

**TFN UK's Partnerships**

In 2019-20 we developed a new partnership with Consortium and Give Out, two of the UK's leading LGBT+ advocacy groups, and with the support of Macquarie Group, we staged City for LGBT+, through which we raised over £26k for ground breaking projects in the UK, India and Jamaica. Once again, we collaborated with Environmental Funders' Network (EFN) to host our third SFG-style partner event, focussed on environmental projects. The event, which was graciously hosted by Sigrid Rausing, raised over £73k for three environmental projects with a strong social change impact.

Our corporate partners have been instrumental to our success by hosting, funding and sponsoring events as well as sending groups of employees along to events to allocate company funds to the charities. One corporate member reports having a waiting list for staff wishing to attend a TFN event! We extend our gratitude to Rathbone Greenbank Investments, Goodman Derrick LLP, Macquarie Group, Octopus Giving, Mishcon de Reya LLP, T. Rowe Price, and Two Temple Place.

We are also grateful to all our regular partners and funders, including, Brooks Foundation, T&J Meyer Family Foundation, Year Here, Oxford Gives, TFN Herts, Addidi Wealth, Ennismore Foundation, Green Room Foundation, and Frederick Mulder Foundation. Finally, we would like to thank Charles Stewart Mott Foundation and Marie-Louise von Motesiczky Charitable Trust for their continued support of TFN's international work.

CHAIR'S STATEMENT

For the year ended 31 March 2020

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**International activities**

TFN is now actively working with partners in 26 countries - an increase of six since last year - providing training, technical support, access to resources and hosted visits to enable them to deliver TFN events in their own countries.

TFN International highlights in 2019-20 included work with groups of young professional Romanians living in Madrid, Helsinki, Barcelona, London, Brussels, Berlin and Chicago to adopt the TFN model as part of their vision of creating a connected global diaspora which contributes to the development and progress of Romania.

Also this year, we extended our network of partners in South America to include organisations in Peru, Brazil, and Colombia. Unfortunately, a study visit to London to attend a TFN event had to be cancelled due to travel restrictions, however the training has been delivered virtually and we are hopeful that we will see first TFN events in these countries in the not too distant future.

In January we hosted a visit by TFN Australia's CEO, Julie McDonald, in London. It was an enormous pleasure to hear of the great success our colleagues are having "Down Under". Likewise, just across the Tasman Sea, it's great news that Tim Pare, Founder of the Tea Leaf Trust, has been recruited to lead TFN New Zealand following a move with his family from Sri Lanka. Tim combines his role at TFN NZ with his on-going work for the Tea Leaf Trust.

Lastly, following a very successful visit to London at the end of 2019, we are hopeful that our new partner in Germany will soon host their first event. We are looking forward to supporting work in Spain to establish a Community Foundation network employing the TFN model to engage potential Spanish donors in live crowdfunding.

In 2019-20, TFN's international partners raised £841k. Since 2012, over 300 international events have raised funds for 1,040 social change projects. Cumulatively, total funds raised through the TFN International programme amounts to £5.7million. It is important to note that these Affiliate organisations process any funds they raise themselves and cover their own direct costs.

Once again we thank the Marie-Louise von Motesiczky Charitable Foundation and Charles Stewart Mott Foundation for funding the TFN International Programme for the past eight years. We also thank the Frederick Mulder Foundation for funding the Starter Grant programme through which we are able to offer grants of €1,000 (or equivalent) to new international groups that have been through our training for their first three events. These grants are used to contribute towards the cost of the events and to introduce the all-important concept of match funding.

CHAIR'S STATEMENT

For the year ended 31 March 2020

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**Thank you and farewell to Brunswick and a new beginning at Toynbee Hall**

In November, after ten very happy years of pro bono accommodation at the offices of the Brunswick Group in Lincoln's Inn Fields, the small TFN team packed its bags and moved to newly built premises on the Toynbee Hall estate in Aldgate East. The team shares the new office with other mission-aligned organisations including the Association of Charitable Foundations, London Funders, and Association of Charitable Organisations. On behalf of my fellow Trustees, I would like to extend our deepest gratitude to Sir Alan Parker and to the staff of Brunswick for the generous hospitality which enabled TFN to become the dynamic, international organisation it is today.

I would also like to thank Frederick Mulder CBE and Ennismore Foundation for jointly covering two thirds of the cost of the new office space for the first three years of our tenancy. Given the uncertainties about when it will be safe to resume office working and changes in working patterns, the Board is keeping a close eye on the continuing developments. I would like to also thank TFN members Tom Prickett, Michael Morris, Roger Ross and Alan Morton for covering the cost of new IT equipment for the staff. Without this, we could not have moved to home working as quickly and effectively.

**The impact of Covid-19**

As the financial year 2019-20 came to an end, we were faced with the COVID-19 outbreak and the consequent national lockdown. Even as restrictions are lifted, it's clear that there will be significant constraints on the way we live our lives and carry on our work for some time. The Board anticipates this may have a long-term impact on the Charity's incoming resources and resources expended in the coming years. We have developed various scenario plans based on the external environment and TFN's growth ambition and are confident that it has sufficient reserves and enough flexibility to ensure that it can continue to operate for the foreseeable future.

The Board also believes that there are many opportunities and innovations, such as the virtual delivery of our events, that will result from the global pandemic which will increase the number of charities we support as well as the size and diversity of our membership. Critically, we will continue to address social and systemic racial inequalities in all aspects of our operation, as one thing is clear: when the world moves on from COVID-19, the charity sector will be picking up the pieces.

**Thank you**

I would like to express my sincere gratitude to a number of people without whom none of this would be possible. Firstly, I would like to thank my fellow Trustees, both past and present, for the service they have given. I would particularly like to thank Ailis Clarke, who last year stepped up to the role of Deputy Chair; Michael Chuter, who once again has served as Treasurer; and Caroline Swanson, who has taken on the role of Company Secretary. We are incredibly fortunate to have an extremely engaged Board, all of whom generously share their extensive experience and skills in the service of TFN.

I would also like to acknowledge the contribution made to our work by TFN Member and former Trustee, Andrew Wade, who once again chaired the selection panel meetings this year.

CHAIR'S STATEMENT

For the year ended 31 March 2020

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Ray Morrison and the team at Neal Ross Finance continue to provide pension advice to our staff on a pro bono basis and I would like to thank them very much for this.

My predecessor, Michael Maynard, was once again a regular fixture at events sharing the facilitation of the all-important pledging sessions with TFN co-Founder Paul Kelland. Thank you to you both.

Frederick Mulder CBE and Sue Gillie, who with Paul and Polly McLean founded TFN, continue to be regular attendees and generous donors at most if not all events and I thank them for their steadfast support.

Lastly, I would like to acknowledge the hard work of the small staff team of four: Hodan Jama, Sally Hoang, Jennie Jeffery and Eugenie Harvey. They have demonstrated tremendous resilience in the face of the coronavirus pandemic and I believe TFN, and the charities and donors we exist to support, will reap the benefits of this over the coming years.

**Moving forward**

We live in challenging times - the pandemic, geopolitical tensions, fake news, and the breakdown of democracy are placing a huge strain on global societies. Recently, I came across a quote from Booker T. Washington, the noted early 20th Century American presidential advisor, which summarised the situation up well for me:

“A lie doesn't become truth, wrong doesn't become right, and evil doesn't become good, just because it's accepted by the majority.”

I'm proud that TFN will continue to improve the lives of thousands of disadvantaged and marginalised people while shifting attitudes and challenging misconceptions along the way.

Thank you for your support.

A handwritten signature in blue ink, appearing to read 'Samuel Lush', with a horizontal line extending to the right from the end of the signature.

Samuel Lush

Chair



BOARD OF TRUSTEES' REPORT

For the year ended 31 March 2020

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The Trustees (who are also the Directors of the charitable company for the purposes of the Companies Act) present their combined Directors' report and Trustees' annual report, as required by company law, together with the audited financial statements of The Funding Network (the company) for the year ended 31 March 2020. The Trustees confirm that the Annual Report and financial statements of the company comply with the current statutory requirements, the requirements of the company's governing document and the provisions of the Statement of Recommended Practice (SORP) 'Accounting and Reporting by Charities' (FRS102 Second edition – effective 1 January 2019). The Trustees and Directors Reports have been combined under Companies Act 2006.

## **OBJECTIVES AND ACTIVITIES**

### **Objectives**

The Funding Network is an open network which links donors to charitable causes and social entrepreneurs. It aims to:

- raise money for organisations creating social change;
- provide a public benefit by educating attendees at events about social change projects;
- encourage an increasing number of people to engage in active, intelligent philanthropy;
- help individuals make an impact by enabling them to combine their giving with others.

TFN carries out its long-term objectives through hosting "live crowd funding events" that are open to everyone and which raise funds for charitable causes and social entrepreneurs.

### *Raising money*

Organisations nominated by members apply to present at events and agree to go through a selection process. The application process is a simple two-page form submitted online, followed by a selection panel which conducts a brief interview by phone with shortlisted non-profits.

Selected organisations are given six minutes to present their cause at an event, followed by six minutes for questions. Non-profits are informed of the funds raised shortly after the event and receive the full amount with Gift Aid (minus TFN's levy) within 12 weeks.

The organisation is now beginning to move into digital events, since the usual model cannot be operated effectively with social distancing measures. So far, these have been successful and we hope to continue them for the next few months.

BOARD OF TRUSTEES' REPORT  
For the year ended 31 March 2020

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*Informing attendees*

Most TFN events are open to the general public, as well as members, through online registration. Attendees receive an information pack about the presenting non-profits in advance of the event and pay an attendance fee as a contribution towards costs (unless they are members). The information gives details of all the causes and their funding requests and the events allow space for attendees to talk informally to all the presenting causes. Attending an event and donating alongside other people enables attendees to learn from the philanthropy of others as well as influence others with their own preferences and philanthropic expertise. Attendees enjoy hearing directly from the social activists involved with the presenting organisations and often meet end-beneficiaries too.

*Engagement in active philanthropy*

TFN members can nominate non-profits or causes and have a responsibility to guide the application process. Selection panels are made up of members who put themselves forward and representatives of partner organisations, steered by TFN's CEO or a Trustee. Members are also encouraged to contribute to events by volunteering in various capacities, including sharing insights into their philanthropy and championing projects they have nominated. The aim is to create a positive, informative and inspiring environment so that first-time attendees enjoy the collective giving experience and wish to return, irrespective of whether they have given at the event or not.

*Collective impact*

Donors come together to have a collective impact through their giving at TFN events. Small donations and larger gifts help create a single grant made by TFN to the presenting organisation towards the specific funding needs outlined. All selected projects are nominated by TFN members and evaluated on their model of social change, the level of impact they create for their beneficiaries and their appeal to potential donors attending TFN events. Not only do organisations presenting at events receive most or all of the funding they ask for, but they also build relationships with donors, who sometimes provide valuable expertise, contacts and additional funding. At every TFN event, an organisation funded at a prior event reports back to the audience on the impact of the financial and pro-bono support they received.

**Public Benefit**

The Trustees confirm that they have referred to the Charity Commission's general guidance on public benefit when reviewing the charity's aims and objectives and in planning future activities. The Trustees ensure that TFN's social change mission is carried out for the public benefit through the creation of funding events which support small charitable organisations that aim to enable enduring positive transformation for individuals, communities, and/or society and the environment. This support includes raising funds, the development of new skills (e.g. presentation training), access to new networks and the opportunity to secure pro-bono and other voluntary support. Examples of organisations supported include those which:

- address issues of inequality and disadvantage;
- create advocacy / campaigning / dissemination to change society for the better;

## BOARD OF TRUSTEES' REPORT

For the year ended 31 March 2020

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- aim to find a new / better solution to an underlying problem;
- focus on personal development to change the way beneficiaries act and live;
- pilot solutions with the potential for expansion to support many more people.

Our charitable organisation is primarily set up to support:

- **the beneficiaries** of the charitable organisations funded at our events, in health, education, human rights, crime prevention, environment, livelihoods, and inclusion;
- **the attendees** at our events who discover new organisations to support, learn from the philanthropy of others, and engage in active philanthropy. Our events are inclusive and anyone may register to attend or become a TFN member.

TFN also provides a valuable service to civil society groups worldwide through its international programme, as described previously in this report.

## FINANCIAL REVIEW

### Result for the year

There was an increase in funds for the year amounting to £4,669, as restricted projects were ongoing at the year end and funding has not been fully utilised. This has been partly offset by a small deficit on unrestricted general funds, as the organisation continued to invest in its infrastructure despite the decline in unrestricted income. This has reduced unrestricted general reserves to £89,439, but, at this level, they still comfortably exceed Trustees' minimum reserves target.

### Details of Reserves

TFN is a small and nimble organisation that relies on a combination of membership fees, ticket sales, levy income and grants to sustain its activities, as earned income alone would not allow us to continue operating. This means that if there were to be a gap in earned or fundraised income, it is likely that the charity would have to close down. To avoid closure in case of temporary funding difficulties, staff long-term absence due to illness or parental leave, the Trustees have agreed to keep a certain level of financial reserves to ensure that main operations can continue for a period of 3 to 6 months. The main concern of the Trustees is to ensure that staff can continue working, primarily to secure new funding for TFN and the charities it supports.

Reserves have been built in part from the legacy of the late Venetia West Estate received in 2012. The level of reserves is being reviewed every 3 months by the Trustees at their regular meetings. This policy is reviewed yearly to reflect any significant changes to the charity's work and circumstances.

The Trustees anticipate that the COVID-19 outbreak in February 2020 and the subsequent health and financial crises may have an impact on the Charity's incoming resources and resources expended in the coming years. They have considered the likely impact on its incoming resources and how the charity can react, and they are confident that it has sufficient reserves and enough flexibility to ensure that it can continue to exist for the foreseeable future.

BOARD OF TRUSTEES' REPORT

For the year ended 31 March 2020

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Most of the grant funders that TFN relies on in order to operate have confirmed their commitment to continue supporting the organisation. In addition, there have been significant unsolicited donations, and donations in the first few events of 2020/21 have exceeded the projected figures. Should difficulties arise in the current financial climate, it has been calculated that reserves of £40,000 would be needed to cover the costs of winding up the organisation.

**Risks**

The Trustees have assessed the major risks to which the company is exposed, in particular those related to its operations and finances, and are satisfied that systems and procedures are in place to mitigate our exposure to these risks.

BOARD OF TRUSTEES' REPORT

For the year ended 31 March 2020

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The Board of Trustees regularly reviews and assesses the risks faced by TFN in all areas of its work and plans for the management of those risks. Risk is an everyday part of charitable activity and managing it effectively is essential if Trustees are to achieve their key objectives and safeguard TFN's funds and assets. TFN's risks relate primarily, but are not limited to, the financial and operational positions of the charity, however external circumstances such as uncertainty due to Brexit are also considered by Trustees.

**PLANS FOR FUTURE DEVELOPMENT**

Over the financial year beginning 1 April 2020, TFN's aims are as follows:

- To increase our digital capability, particularly building on the success of delivering our events virtually during the Covid-19 pandemic as well as looking at how we use digital communications to deliver training, build our audience, and enter into new partnerships;
- To use this as the basis for ambitious growth and diversification of our membership both individual and corporate;
- To increase the targets for individual charities from £6,000 to £10,000 at our flagship TFN London events;
- To play a greater role in addressing systemic racism, through our own governance and operations, through the diversification of our membership and through the charities we support at our events;
- To work in partnership with UK community foundations to pilot the establishment of a UK network of TFN groups based on the model established through our international work;
- To continue to support our existing network of international affiliates around the world and to establish TFN in South America.

**STRUCTURE, GOVERNANCE AND MANAGEMENT**

**Constitution**

The company is constituted under a Memorandum of Association dated 3 August 2000 and is a registered charity, number 1088315.

The charitable objects of the company are to pay or apply the funds of the company to or towards or in furtherance or advancement or for the benefit of such one or more charities, charitable institutions or charitable purposes and if more than one in such shares and in such manner as the board of directors of the company thereafter in their absolute discretion from time to time shall respectively select and think fit.

The principal aim of the company is to provide a public crowdfunding forum which:

- acts as a 'marketplace' to which individuals bring projects that work towards a fairer, healthier and more sustainable world;
- provides a mutually respectful setting, where those who might like to join with others in funding such projects get to meet and hear from those doing the work;

BOARD OF TRUSTEES' REPORT

For the year ended 31 March 2020

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- promotes a paradigm of social change giving: that those who have much can usefully share their wealth in creative and proactive ways, and that the process of giving can be enriching to the giver as well as the receiver.

It achieves this by running events (and encouraging others to run events) for the public benefit, bringing potential donors face-to-face with smaller charities and social enterprises in need of funding, and encouraging donations to be pledged and support in-kind facilitated at each event.

### **Trustees**

The management of the company is the responsibility of the Trustees who are elected and co-opted under the terms of the Articles of Association. All the Trustees are familiar with the organisation and its operation before being appointed Trustees.

Trustees are recruited according to the skills, knowledge and experience required. Existing Trustees identify where gaps need to be filled, such as those relating to an area of governance. Candidates are interviewed by the Chair, another Trustee and the CEO. Each new Trustee receives a full induction and a detailed information pack, Charity Commission's Essential Trustee leaflet, minutes for previous Board meetings, a copy of TFN's Memorandum & Articles of Association, a copy of TFN's Policies and the most recent annual accounts. New Trustees are also offered the opportunity to receive training appropriate to their and TFN's needs and to spend time in the TFN office observing the organisation's operations. Trustees serve an initial term of 3 years and are eligible for 3 further years.

### **Organisation and Management**

The Funding Network has eight Trustees. Trustee meetings are held four times per year. Papers circulated between and before each meeting are used to keep the Board informed about developments and prepared for any key decisions required. The Board sets strategy and policy for membership recruitment, grant making and financial matters.

While Trustees govern the organisation, the day to day running is delegated to its staff. The Funding Network staff for the year comprised 4 permanent roles (Chief Executive Officer, and 3 members of staff), alongside some temporary support and volunteers in the office and at events. Staff members are responsible for ensuring that the Trustees' decisions are implemented in accordance with existing policy and within budget, and for briefing Trustees on current trends in the charitable sector and advising on how these may affect policy.

Key management at TFN comprises the CEO and the Trustees. Remuneration for the CEO is benchmarked against that of other similar organisations and adjusted after a performance review conducted by members of the board. Trustees are not remunerated.

The Funding Network is based in London and administers a number of dispersed groups in the UK and abroad which are run by dedicated local volunteers. TFN events held outside of the UK are administered by partnering charitable organisations rather than TFN and are therefore not reflected in the Statement of Financial Activities that follows.

BOARD OF TRUSTEES' REPORT  
For the year ended 31 March 2020

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**STATEMENT OF TRUSTEES' RESPONSIBILITIES**

The Board of Trustees is responsible for preparing the Annual Report and the financial statements in accordance with applicable law and United Kingdom Generally Accepted Accounting Practice.

Company law requires the Trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period. In preparing these financial statements, the Trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable UK accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business.


The Board of Trustees has overall responsibility for ensuring that the Charity has an appropriate system of controls, financial and otherwise. The Trustees are also responsible for keeping adequate accounting records which disclose with reasonable accuracy at any time the financial position of the Charity and enable them to ensure that the financial statements comply with the Companies Act 2006, the Charities Act 2011, the Charity (Accounts and Reports) Regulations 2008 and the provisions of the governing document. They are also responsible for safeguarding the assets of the Charity and hence for taking reasonable steps for the detection and prevention of fraud and other irregularities.

The Board of Trustees is responsible for the maintenance and integrity of the corporate and financial information included on the Company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

In so far as the Trustees are aware:

- there is no relevant audit information of which the charitable company's auditor is unaware; and
- the Trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information

This report was approved and authorised for issue by the Board of Trustees and signed on its behalf by:



Samuel Lush, Chair

Date: 23/10/2020

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF  
THE FUNDING NETWORK FOR THE YEAR ENDED 31 MARCH 2020

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### **Opinion**

We have audited the financial statements of The Funding Network (the 'charitable company') for the year ended 31 March 2020 which comprise the statement of financial activities, the balance sheet, cash flow and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland* (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 31 March 2020 and of its incoming resources and application of resources for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Conclusions relating to going concern**

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the trustees' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the trustees have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

### **Other information**

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The trustees are responsible for the other information.



INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF  
THE FUNDING NETWORK FOR THE YEAR ENDED 31 MARCH 2020

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Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

**Opinions on other matters prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the trustees' report, which includes the directors' report prepared for the purposes of company law, for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the directors' report included within the trustees' report has been prepared in accordance with applicable legal requirements.

**Matters on which we are required to report by exception**

In the light of the knowledge and understanding of the charitable company and its environment obtained in the course of the audit, we have not identified any material misstatements in the directors' report included within the trustees' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

**Responsibilities of trustees**

As explained more fully in the trustees' responsibilities statement set out on page 13, the trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF  
THE FUNDING NETWORK FOR THE YEAR ENDED 31 MARCH 2020

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In preparing the financial statements, the trustees are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

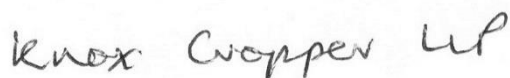
**Auditor's responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our auditor's report.

**Use of our report**

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken, so that we might state to the charitable company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report or for the opinions we have formed.



Simon Goodridge (Senior Statutory Auditor)

For and on behalf of:

**Knox Cropper LLP**

Chartered Accountants & Statutory Auditors

65 Leadenhall Street

London

EC3A 2AD

Date: 26/10/20

STATEMENT OF FINANCIAL ACTIVITIES (INCORPORATING THE INCOME AND EXPENDITURE ACCOUNT)  
For the year ended 31 March 2020

	Note	Unrestricted Funds 2020 £	Designated Funds 2020 £	Restricted Funds 2020 £	Total Funds 2020 £	Total Funds 2019 £
<b>INCOME AND ENDOWMENTS FROM:</b>						
Donations and legacies	2	20,900	60,000	617,396	698,296	702,161
Charitable activities	3	26,143	-	-	26,143	27,276
Other trading activities	4	800	-	-	800	500
Investments	5	214	-	-	214	28
<b>TOTAL</b>		<b>48,057</b>	<b>60,000</b>	<b>617,396</b>	<b>725,453</b>	<b>729,965</b>
<b>EXPENDITURE ON:</b>						
Raising Funds						
Costs of generating voluntary income		12,740	-	-	12,740	11,938
Charitable activities						
Grant-making		46,037	-	481,359	527,396	548,116
TFN UK Events		104,770	-	-	104,770	110,804
TFN International		-	-	75,878	75,878	89,640
<b>TOTAL EXPENDITURE</b>	6	<b>163,547</b>	<b>-</b>	<b>557,237</b>	<b>720,784</b>	<b>760,548</b>
Net income/(expenditure) before transfers		(115,490)	60,000	60,159	4,669	(30,533)
Transfer between funds	16	108,198	(60,242)	(47,956)	-	-
<b>NET MOVEMENT IN FUNDS</b>		<b>(7,292)</b>	<b>(242)</b>	<b>12,203</b>	<b>4,669</b>	<b>(30,533)</b>
<b>RECONCILIATION OF FUNDS</b>						
TOTAL FUNDS AT 1 APRIL 2019		96,732	19,283	-	116,015	146,548
TOTAL FUNDS AT 31 MARCH 2020		<b>£89,440</b>	<b>£19,041</b>	<b>£12,203</b>	<b>£120,684</b>	<b>£116,015</b>

All income and expenditure has arisen from continuing activities.

Pages 20 to 33 include the Notes to these accounts.

BALANCE SHEET

For the year ended 31 March 2020

	Notes	2020 £	2019 £
<b>NON-CURRENT ASSETS</b>			
Tangible Fixed Assets	11	5,448	176
<b>CURRENT ASSETS</b>			
Debtors	12	43,534	30,501
Cash at bank and in hand		261,396	329,874
		<u>304,930</u>	<u>360,375</u>
CREDITORS: amounts falling due within one year	13	(66,139)	(75,981)
Deferred Income	14	(123,555)	(168,555)
NET CURRENT ASSETS		<u>115,236</u>	<u>116,015</u>
CREDITORS: amounts falling due in more than one year		-	-
NET ASSETS		<u>£120,684</u>	<u>£116,015</u>
<b>FUNDS</b>			
Unrestricted funds:			
General fund	15	89,440	96,732
Designated funds	15	19,041	19,283
		<u>108,481</u>	<u>116,015</u>
Restricted funds	15	12,203	-
		<u>£120,684</u>	<u>£116,015</u>

The financial statements have been prepared in accordance with the special provisions in Part 15 of the Companies Act 2006 relating to small companies and the Financial Reporting Standard 102.

Pages 20 to 34 include the Notes to these accounts.

The financial statements were approved and authorised for issue by the Board of Trustees on 23/10/2020 and signed on their behalf by:-

Samuel Lush, Chair

Registered Company Number: 04046959

CASHFLOW STATEMENT

For the year ended 31 March 2020

	<b>2020</b>	<b>2019</b>
	<b>£</b>	<b>£</b>
Cash flows from operating activities		
Surplus/(deficit) for the financial year	4,669	(30,533)
Adjustments for:		
Depreciation Charge	1,373	44
(Increase)/Decrease in debtors	(13,033)	(23,088)
Increase/(Decrease) in creditors	(54,842)	163,863
Investment income	(214)	(28)
	<u>(62,047)</u>	<u>110,257</u>
Cash flows from investing activities		
Return on investment – interest receivable	214	28
Purchase of tangible assets	(6,645)	(220)
	<u>(6,431)</u>	<u>(192)</u>
<b>Net increase/(decrease) in cash and cash equivalents</b>	<u>(68,478)</u>	<u>110,065</u>
Cash and cash equivalents at 1 April 2019	<b>A</b> 329,874	219,809
Cash and cash equivalents at 31 March 2020	<b>A</b> <u>261,396</u>	<u>£329,874</u>

**A) Components of cash and cash equivalents**

Cash at bank and in hand	<u>261,396</u>	<u>329,874</u>
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**B) Analysis of changes in net debt**

	<b>At 1 April 2019</b>	<b>Cashflows</b>	<b>Non-Cash Changes</b>	<b>At 31 March 2020</b>
<b>Cash and Cash Equivalents</b>				
Cash	329,874	(68,478)	-	261,396
Overdrafts	-	-	-	-
Cash Equivalents	-	-	-	-
	<u>329,874</u>	<u>(68,478)</u>	-	<u>261,396</u>
<b>Borrowings</b>				
Due within one year	-	-	-	-
Due in more than one year	-	-	-	-
	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2020

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**1. ACCOUNTING POLICIES**

*Basis of preparation of financial statements*

The financial statements of the charity, which is a public benefit entity under FRS102, have been prepared under the historical cost convention. They have been prepared in accordance with applicable United Kingdom accounting standards, the requirements of the Statement of Recommended Practice 'Accounting and Reporting by Charities' (FRS102 Second Edition – effective 1 January 2019), in accordance with the Financial Reporting Standard applicable in the UK (FRS 102) and the Charities Act 2011.

The Trustees consider that there are no material uncertainties about the Trust's ability to continue as a going concern. In forming this opinion, they have considered the impact of the COVID-19 pandemic on both its income and expenditure for at least a period of twelve months from the date of approval of these financial statements.

*Company status*

The Funding Network is a company limited by guarantee. In the event of the Charity being wound up, the liability in respect of the guarantee is limited to £1 per member of the Charity.

*Fund accounting*

General funds are unrestricted funds which are available for use at the discretion of the Trustees in furtherance of the general objectives of the Charity and which have not been designated for other purposes.

Designated funds comprise unrestricted funds that have been set aside by the Trustees for particular purposes. The aim and use of each designated fund is set out in the notes to the financial statements. Restricted funds are funds which are to be used in accordance with specific restrictions imposed by donors which have been raised by the Charity for particular purposes. The cost of administering such funds is charged against the specific fund. The aim and use of each restricted fund is set out in the notes to the financial statements. Statutory grants which are given as contributions towards the Charity's core services are treated as unrestricted.

*Tangible fixed assets and depreciation*

Depreciation is provided on all tangible fixed assets at rates calculated to write off the cost on a straight-line basis over their expected economic life as follows:

- Office Equipment – 5 years
- Computer Equipment – 3 years

*Incoming resources*

All incoming resources are included in the Statement of Financial Activities when the Charity is legally entitled to the income and the amount can be quantified with reasonable accuracy.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2020

Donated facilities are included at the value to the Charity where this can be quantified, and a third party is bearing the cost. No amounts are included in the financial statements for services donated by volunteers.

Donated services are included in income at a valuation which is an estimate of the financial cost borne by the donor where such a cost is quantifiable and measurable. No income is recognised where there is no financial cost borne by a third party.

Income tax recoverable in relation to investment income or Gift Aid donations is recognised at the time the relevant income is receivable.

*Resources expended*

All expenditure is accounted for on an accruals basis and has been included under expense categories that aggregate all costs for allocation to activities. Support costs, which cannot be directly attributed to particular activities, have been apportioned proportionately to the direct staff costs allocated to the activities. Governance costs include the costs of servicing Trustees' meetings, audit and strategic planning.

Irrecoverable VAT is charged against the category of resources expended for which it was incurred.

*Pensions*

The company is part of a defined contribution pension scheme. Contributions are charged to the Statement of Financial Activities as they become payable in accordance with the rules of the scheme.

**2. DONATIONS AND LEGACIES**

	Unrestricted Funds 2020 £	Designated Funds 2020 £	Restricted Funds 2020 £	Total Funds 2020 £	Total Funds 2019 £
Pledges and Gift Aid	-	-	527,396	527,396	548,116
Grants	18,200	60,000	90,000	168,200	146,988
Gift in Kind	2,500	-	-	2,500	5,000
Other voluntary income	200	-	-	200	2,057
	<u>20,900</u>	<u>60,000</u>	<u>617,396</u>	<u>698,296</u>	<u>702,161</u>

The Gift-in-Kind relates to donated facilities for fundraising events. An equivalent amount is included in Event expenses. In addition, office accommodation and facilities were made available by Brunswick for approximately 6 months of the year.

Funds raised through partner events in in Argentina, Australia, Belgium, Brazil, Bulgaria, Hungary, Latvia, Palestine, Poland, Russia, Slovakia and Turkey totalled £657,697 (compared with £830,000 in 2018/19). These events were administered by partner organisations rather than TFN so are not directly reflected within the funds raised represented in these accounts. However, all partnering events and organisations receive substantial ongoing support and guidance from TFN.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2020

**Analysis of grant funding**

	Unrestricted Funds 2020 £	Designated Funds 2020 £	Restricted Funds 2020 £	Total Funds 2020 £	Total Funds 2019 £
Frederick Mulder Foundation	-	17,500	-	17,500	18,800
Marie-Louise Motesiczky Charitable Trust	-	-	45,000	45,000	35,000
The Ennismore Charitable Trust	-	32,500	-	32,500	-
Brooks Foundation	-	10,000	-	10,000	10,000
Charles Stewart Mott Foundation	-	-	45,000	45,000	19,024
T & J Meyer Family Foundation	10,000	-	-	10,000	10,000
Green Room Charitable Foundation	-	-	-	-	10,000
Others, including private donations	8,200	-	-	17,200	44,163
	<u>18,200</u>	<u>60,000</u>	<u>90,000</u>	<u>168,200</u>	<u>146,987</u>

**3. INCOME FROM CHARITABLE ACTIVITIES**

	Unrestricted Funds 2020 £	Designated Funds 2020 £	Restricted Funds 2020 £	Total Funds 2020 £	Total Funds 2019 £
Membership fees	24,303	-	-	24,303	25,221
Attendance fees	1,840	-	-	1,840	2,055
	<u>26,143</u>	<u>-</u>	<u>-</u>	<u>26,143</u>	<u>27,276</u>

**4. INCOME FROM OTHER TRADING ACTIVITIES**

	Unrestricted Funds 2020	Designated Funds 2020	Restricted Funds 2020	Total Funds 2020	Total Funds 2019
Sponsorships	800	-	-	800	500
	<u>800</u>	<u>-</u>	<u>-</u>	<u>800</u>	<u>500</u>

**5. INVESTMENT INCOME**

	Unrestricted Funds 2020 £	Designated Funds 2020 £	Restricted Funds 2020 £	Total Funds 2020 £	Total Funds 2019 £
Interest receivable from:					
Bank Interest	214	-	-	214	28
	<u>214</u>	<u>-</u>	<u>-</u>	<u>214</u>	<u>28</u>



NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2020

**6. RESOURCES EXPENDED**

	<b>Total 2020</b>	<b>Total 2019</b>
Cost of charitable activities		
Grant-making	527,396	548,116
TFN UK Events	104,770	110,804
TFN International	75,878	89,640
Total charitable expenditure	<u>708,044</u>	<u>748,560</u>
Costs of generating voluntary income	12,740	11,938
	<u><u>720,784</u></u>	<u><u>760,498</u></u>

	Grant Funding of Activities £	Staff Costs £	Other Direct costs £	Support Costs £	Total 2020 £
Grant-making	481,359	35,484	9,686	867	527,396
TFN UK Events	-	76,837	129	27,804	104,770
TFN International	-	54,687	18,241	2,950	75,878
Total charitable expenditure	<u>481,359</u>	<u>167,008</u>	<u>28,056</u>	<u>31,621</u>	<u>708,044</u>
Costs of generating voluntary income	-	-	12,740	-	12,740
	<u><u>481,359</u></u>	<u><u>167,008</u></u>	<u><u>40,796</u></u>	<u><u>31,621</u></u>	<u><u>720,784</u></u>

Resources expended include:

	2020 £	2019 £
Depreciation	1,373	44
Auditors' remuneration	<u>4,148</u>	<u>3,935</u>

Details of staff costs are given in Note 9.

Details of Support costs are given in Note 8.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2020

**7. GRANTS PAYABLE**

	<b>2020</b>	<b>2019</b>
	<b>£</b>	<b>£</b>
Grants payable at the start of the year (note 13)	(66,695)	(37,797)
Grants payable at the year end (note 13)	47,071	66,695
Grants paid during the year:		
<b>The Funding Network (London)</b>		
Active Impact	-	9,326
Amelie & Daniel Linsey Foundation	6,325	-
Bitou Community	556	6,511
Black Cultural Archives	8,511	-
Caxton Youth	1,468	5,689
Cecily's Fund	4,891	-
Child.org	-	5,675
Children of the Mountain	960	7,601
CyberTracker Conservation	5,000	-
Dekamile	-	8,348
Design Club CIC	6,057	-
Downright Excellent	-	8,362
Drum Works	-	2,142
El Club Des Espendru	7,018	-
Employment Autism	-	4,567
Footworks	-	11,054
Foundervine CIC	7,874	-
Grass-roots Empowerment Initiative (GEN)	-	1,677
Grit	-	1,180
Happy Baby Community	-	5,712
Harpenden Spotlight on Africa	6,466	-
Human Milk Foundation	8,466	-
Kitchenette Karts CIC	6,605	-
Kiteka	-	2,692
Kiya Survivors	-	7,816
Lightyear Foundation	7,991	-
London Reclaimed	-	7,950
Luminary Bakery	13,277	-
Maytree Respite Centre	1,237	7,909
Migration Museum	6,278	-
My Life Films	-	7,688
Pahichan	7,504	-
Pardada Pardadi Educational Society	-	6,498
PressPad	8,394	-
Prison Radio Association	-	5,355
Recognize Black Heritage and Culture	5,000	-
Refugees at Home	-	10,991
Rhondda Hub for Veterans	-	4,937
Sarah's Rural Library Fund	-	7,087

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2020

Suited and Booted	8,568	-
Tea Leaf Trust	7,231	-
Teach2Teach International	694	11,619
The 4Front Project	-	9,906
The Kid's Network	250	7,208
The Muscle Help Foundation	5,000	-
WATSAN Uganda	5,000	-
Wave Café	7,567	-
Viswa Bharati Vidyodaya Trust	-	1,053
WayOUT Worldwide	-	7,841
	154,190	184,394
<b>Young Funding Network</b>		
Alter Ego	-	3,178
Bloom Six	589	2,770
Britain Has Class	-	1,139
Chatti	3528	-
Critics' Club	2,167	-
Curo	5,034	-
Everybody	559	2,606
Healthy Living Club Lambeth	-	196
Impactful	3,062	-
Lemonade	122	3,843
Pivot	4,802	-
Plastic Shed	458	2,018
Pomegranate Arts	-	3,106
Split Banana	766	3,402
Square Circle	2,134	-
Supply Change	-	4,971
SupportED	-	3,064
Telescope	2,399	-
The Entrepreneurial Refugee Network	-	212
Untold	3,335	-
	28,954	30,505
<b>Partner / Regional Events</b>		
ACTEDO	-	2,086
Action Youth Boxing Intervention	-	2,064
AT The Bus	8,866	-
Blackbird Leys Adventure Playground	7,339	-
Bottles of Hope	58	2,067
Breathe Arts	-	698
Bristol	-	150
C4WS Homeless Project	-	2,436
Caxton Youth Organisation	4,625	-
Centre for Law and Policy Research	7,577	-
Community Albums	5,628	-

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2020

Cracked It	3,700	-
Dacorum Community Trust	4,459	-
Downright Excellent	4,625	-
Earthworks St Albans	-	4,371
Enabling Enterprise	-	925
Flamingo Chicks	3,700	4,625
Forty Hall Community Vineyard	-	496
Foundation for Change	-	1,850
Fundatia Adept	3,304	-
Gendered Intelligence	5,198	-
Hackney Pirates	-	2,313
HACRO	-	3,305
Herts Inclusive Theatre	4,739	-
Herts Welcomes Refugees	5,202	-
Human Story Theatre	-	4,687
In2science	-	4,625
Incredible Brilliant Youth	-	737
Equality for All Foundation Jamaica Limited (J-FLAG)	6,497	-
Little Village	-	1,975
Love for Life	-	2,871
Love Light Romania	3,057	-
Luminary Bakery	3,700	-
Minte Forte	-	2,363
New Family Social	4,947	-
North London Cares	-	925
Oxford Against Cutting	-	5,407
Oxford for Romania	3,670	-
Renaissance Foundation	116	4,595
Salford Red Devils	58	1,341
Settle	-	1,850
Small Acts of Kindness CIC	-	3,562
Speak Street CIC	-	1,767
Street Doctors	-	4,625
The Ark T Centre	-	4,919
The Listening Place	-	3,700
The Student View	-	2,313
Universify Education	5,403	-
WATSAN Uganda	-	5,257
You Make It	-	925
	96,466	85,829
<b>Strategic Funding Group</b>		
Action for Conservation	-	17,966
Action Through Enterprise	-	14,222
Balkan River Defence	20,165	-
Choir With No Name	21,275	-
Cracked It	26,825	-

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2020

Educating the Children	-	19,772
Excellent Development	-	18,255
Flamingo Chicks	30,571	-
Hope for the Future	30,571	-
London Cares	-	16,604
London Reclaimed	16,303	-
MAITS	14,511	-
Music in Detention	15,089	-
Settle	-	21,275
Tea Leaf Trust	-	19,610
The Landworkers' Alliance	-	18,635
The Listening Place	-	23,888
Year Here	-	-
Unchecked	16,812	-
	<u>192,123</u>	<u>170,227</u>
<b>Starter Grants</b>		
Akademia Rozwoju Filantropii w Polsce	2,700	-
Akademia Rozwoju Filantropii w Polsce	2,660	-
Dalia Association	793	-
ELLAS - Mujeres y Filantropía at Centro de Estudios de Estado y Sociedad, CEDES	914	-
Fondazione di Comunità del Canavese	832	-
GRASP Finland (Edu-Studio Helsinki)	856	-
GRASP Brussels	884	-
GRASP London	1,000	-
ICOM - Instituto Comunitário Grande Florianópolis	802	-
Support Foundation for Civil Society	908	-
The "CAF" Charitable Foundation for Philanthropy Development	888	-
The "CAF" Charitable Foundation for Philanthropy Development	4,365	-
The Cross-Regional Fund of Mid Latgale (Viduslatgales pārnovadu fonds)	839	-
Valmiera Region Community Foundation	839	-
	<u>19,275</u>	<u>-</u>
<b>Other Grants</b>		
Balkan River Defence	9,975	-
Brussels (Romanian Event)	-	23
Budapest	-	2,785
	<u>9,975</u>	<u>2,808</u>
	<u>481,359</u>	<u>502,660</u>

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2020

**8. SUPPORT COSTS**

	Total 2020 £	Total 2019 £
General overheads	27,473	16,699
Auditors' audit fee	4,148	3,935
	<u>31,621</u>	<u>20,634</u>

**9. STAFF NUMBERS AND COSTS**

	Total 2020 £	Total 2019 £
Wages and salaries	147,343	157,951
Social security costs	12,670	12,981
Pension costs	6,995	7,228
	<u>167,008</u>	<u>178,160</u>

The average weekly number of employees during the period was:

	Number	Number
Employees	<u>3.9</u>	<u>4.6</u>

No employee received remuneration of more than £60,000 (2019: Nil).

During the year, key management, comprising the CEO and Partnerships and Events Manager, received remuneration of £111,084 (2019: £82,760 comprising the CEO, who left in May 2019, and International Director, who became the CEO in May 2019).

**10. TRUSTEES REMUNERATION AND BENEFITS**

During the year, no members of the Board of Trustees received any remuneration (2019: £nil).

No members of the Board of Trustees received reimbursement of expenses (2019: £nil).

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2020

**11. FIXED ASSETS**

	<b>Office Equipment £</b>	<b>Total 2020 £</b>
<b>Cost</b>		
As at 1 <sup>st</sup> April 2019	220	220
Additions	6,645	6,645
As at 31 <sup>st</sup> March 2020	<u>6,685</u>	<u>6,865</u>
<b>Depreciation</b>		
As at 1 <sup>st</sup> April 2019	44	44
Charge in the Year	1,373	1,373
As at 31 <sup>st</sup> March 2020	<u>1,417</u>	<u>1,417</u>
<b>NBV as at 31<sup>st</sup> March 2020</b>	<u>5,448</u>	<u>5,448</u>
NBV as at 31 <sup>st</sup> March 2019	<u>176</u>	<u>176</u>

**Double underline**

**12. DEBTORS**

	2020 £	2019 £
<b>Due within one year</b>		
Other debtors	43,534	30,501
	<u>43,534</u>	<u>£30,501</u>

**13. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR**

	2020 £	2019 £
Trade Creditors	1,088	774
Grant commitments	47,071	66,695
Social security and other taxes	427	3,824
Other creditors	-	17
Accruals	17,553	4,671
	<u>£66,139</u>	<u>£75,981</u>

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2020

**14. DEFERRED INCOME**

	2020 £	2019 £
Deferred income	<u>123,555</u>	<u>168,555</u>
	<u>123,555</u>	<u>£168,555</u>
<u>Deferred income</u>		
Balance at 1 April 2019	168,555	37,134
Amount released in year	(90,000)	(37,124)
Amount deferred in the year	<u>45,000</u>	<u>168,555</u>
Balance at 31 March 2020	<u>123,555</u>	<u>168,555</u>

**15. STATEMENT OF FUNDS**

	Brought Forward £	Incoming Resources £	Resources Expended £	Transfers & investment gains/(losses) £	Carried Forward £
<b>DESIGNATED FUNDS</b>					
Swan Appeal	19,283	45,000	-	(54,642)	9,641
Office Costs	-	15,000	-	(5,600)	9,400
	<u>19,283</u>	<u>60,000</u>	<u>-</u>	<u>(60,242)</u>	<u>19,041</u>
<b>RESTRICTED FUNDS</b>					
Grant-making	-	527,396	(481,359)	(46,037)	-
TFN International	-	90,000	(75,878)	(1,919)	12,203
	<u>-</u>	<u>617,396</u>	<u>(557,237)</u>	<u>(47,956)</u>	<u>12,203</u>
<b>SUMMARY OF FUNDS</b>					
General Funds	96,732	48,057	(163,547)	108,198	89,440
Designated Funds	<u>19,283</u>	<u>60,000</u>	<u>-</u>	<u>(60,242)</u>	<u>19,041</u>
	116,015	108,057	(163,547)	47,956	108,481
Restricted Funds	<u>-</u>	<u>617,396</u>	<u>(557,237)</u>	<u>(47,956)</u>	<u>12,203</u>
	<u>£116,015</u>	<u>£725,453</u>	<u>£(720,784)</u>	<u>-</u>	<u>£120,684</u>

The Swan Appeal designated fund represents monies raised by special appeal during 2018/19 to cover core costs over 3 years. This fund is being allocated as equally as possible over each year until 2020/21. The Office Costs designated fund represents amounts donated in order to offset the increased office costs during the year resulting from the move into rented office space.

Money raised at UK Events by The Funding Network is for specific non-profits. These funds are treated as restricted and have been paid to the respective non-profits less a levy of on average 7.5% to cover overheads. The levy is treated as a transfer between funds (see below). Restricted grants have also been received during the year to fund the development of TFN activities in overseas countries (TFN International).



NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2020

**COMPARATIVE STATEMENT OF FUNDS**

	Brought Forward 2019 £	Incoming Resources £	Resources Expended £	Transfers & investment gains/(losses) £	Carried Forward 2019 £
<b>DESIGNATED FUNDS</b>					
Swan Appeal	-	75,450	-	(56,167)	19,283
	-	75,540	-	(56,167)	19,283
<b>RESTRICTED FUNDS</b>					
Grant-making	-	545,266	(502,660)	(42,606)	-
TFN UK Events	-	-	-	-	-
TFN International	27,615	62,025	(89,640)	-	-
	£27,615	607,291	(592,300)	(42,606)	-
<b>SUMMARY OF FUNDS</b>					
General Funds	118,933	47,224	(168,198)	98,773	96,732
Designated Funds	-	75,450	-	(56,167)	19,283
	118,933	122,674	(168,198)	42,606	116,015
Restricted Funds	27,615	607,291	(592,300)	(42,606)	-
	£146,548	£729,965	£(760,498)	-	£116,015

**16. TRANSFERS**

	Restricted Funds 2020 £	Designated Funds 2020 £	Unrestricted Funds 2020 £
Transfer in the year comprises:			
Second year of Swan Appeal Released	-	(54,642)	54,642
TFN International costs paid from Unrestricted Funds	(1,919)	-	1,919
Transfer to cover office rental costs	-	(5,600)	5,600
Levy Charged	(46,037)	-	46,037

**COMPARATIVE TRANSFERS**

	Restricted Funds 2019 £	Designated Funds 2019 £	Unrestricted Funds 2019 £
Transfer in the year comprises:			
First year of Swan Appeal Released	-	(56,167)	56,167
Levy Charged	(42,606)	-	42,606

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2020

**17. ANALYSIS OF NET ASSETS BETWEEN FUNDS**

	Designated Funds	General Funds	Restricted Funds	Total Funds
	£	£	£	£
Fixed Assets	-	5,448	-	5,448
Debtors	-	-	43,535	43,535
Bank	19,041	103,059	139,295	261,395
Creditors due within one year	-	(19,067)	(47,072)	(66,139)
Deferred Income	-	-	(123,555)	(123,555)
	<u>19,041</u>	<u>89,440</u>	<u>12,203</u>	<u>120,684</u>

**COMPARATIVE ANALYSIS OF NET ASSETS BETWEEN FUNDS**

	Designated Funds	General Funds	Restricted Funds	Total Funds 2019
	£	£	£	£
Fixed Assets	-	176	-	176
Debtors	-	-	30,501	30,501
Bank	19,283	105,842	204,749	329,874
Creditors due within one year	-	(9,286)	(66,695)	(75,981)
Deferred Income	-	-	(168,555)	(168,555)
	<u>£19,283</u>	<u>£96,732</u>	<u>-</u>	<u>£116,015</u>

**18. PENSION COMMITMENTS**

Part of the salary of three staff members is paid in the form of contributions to a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the charity to the fund and amounted to £6,995 (2019: £7,228).

An auto-enrolment workplace pension scheme is now also in operation, but all staff have opted out.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2020

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**19. RELATED PARTY TRANSACTIONS**

Josh Babarinde, a Trustee of The Funding Network, is the CEO of the not-for-profit Cracked It, who pitched for funding during the year. £29,000 was raised on their behalf, with £2,175 kept by TFN as a levy and £26,825 awarded to the not-for-profit. Josh was not part of the decision to allow Cracked It to pitch.

During the year, donations totalling £9,700 (2019: £5,590) were received by the organisation from Trustees.

**20. IMPACT OF COVID-19 PANDEMIC**

The Trustees anticipate that the COVID-19 outbreak in February 2020 and the subsequent events will have a long-term impact on the Charity's incoming resources and resources expended in the coming years and on the fair value of its assets and liabilities. They have considered the likely impact on its incoming resources and how the charity can react to that impact and are confident that it has sufficient reserves and enough flexibility to ensure that it can continue to exist for the foreseeable future.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 March 2020

**21. COMPARATIVE STATEMENT OF FINANCIAL ACTIVITY**

	Unrestricted Funds 2019 £	Designated Funds 2019 £	Restricted Funds 2019 £	Total Funds 2019 £
<b>INCOME AND ENDOWMENTS FROM:</b>				
Donations and legacies	19,420	75,450	607,291	702,161
Charitable activities	27,276	-	-	27,276
Other trading activities	500	-	-	500
Investments	28	-	-	28
<b>TOTAL</b>	<u>47,224</u>	<u>75,450</u>	<u>607,291</u>	<u>729,965</u>
<b>EXPENDITURE ON:</b>				
Raising Funds				
Costs of generating voluntary income	11,938	-	-	11,938
Charitable activities				
Grant-making	45,456	-	502,660	548,116
TFN UK Events	110,804	-	-	110,804
TFN International	-	-	89,640	89,640
<b>TOTAL EXPENDITURE</b>	<u>168,198</u>	<u>-</u>	<u>592,300</u>	<u>760,548</u>
Net income/(expenditure) before transfers	(120,974)	75,450	14,991	(30,533)
Transfer between funds	98,773	(56,167)	(42,606)	-
<b>NET MOVEMENT IN FUNDS</b>	<u>(22,201)</u>	<u>19,283</u>	<u>(27,615)</u>	<u>(30,533)</u>
<b>RECONCILIATION OF FUNDS</b>				
TOTAL FUNDS AT 1 APRIL 2018	118,933	-	27,615	146,548
<b>TOTAL FUNDS AT 31 MARCH 2019</b>	<u>£96,732</u>	<u>£19,283</u>	<u>-</u>	<u>£116,015</u>