

TFN Impact Report

Name of your Organisation:	Multi Agency International Training and Support (MAITS)
Name of the project TFN funded:	Project Coordinator
Date Funded by TFN:	07/05/2019
Were you able to undertake your project as planned?	Yes
If no, please outline how the project has changed.	
Can you describe and/or demonstrate the specific impact that TFN funding has had against your initial objectives?	<p>Thanks to the generous support of The Funding Network, MAITS has been able to expand our team, enabling us to deliver more of our life-saving programmes in more countries than we had anticipated, by taking on our first ever project coordinator Emily. She has not only been able to engage and support the overseas charities that have reached out to us for support, but engaged volunteer disability specialists to keep coming back and sharing their skills and knowledge.</p> <p>We were anticipating rolling out two of our own programmes and a number of small bespoke training programmes, as requested by partners during the year. Instead we were able to deliver the following of our own training programmes, plus 7 small training programmes:</p> <p>Our Community Health Worker programme to support families through trained frontline workers</p> <ul style="list-style-type: none"> - In India, the government of India funded our training for all of their therapists across the whole state of Himachal Pradesh. - In India we ran the training for the CHWs in Himachal Pradesh and the programme made the local news. We also had a Canadian donor fund the translation of our materials into Hindi. - In Cambodia we provided this training for the first time - it is particularly important here where basic support through speech therapists is not available for children with special needs, as it is a new profession, so having frontline workers who are trained by speech therapists enables them to share techniques with parents. - We were also due to start training in Faisalabad in Pakistan, but due to lockdown, we have adapted the training to deliver the techniques in interactive online training and we are currently training 19 people. This training was moderated online by our project coordinator. We will deliver the master training element face-to-face when social distancing is over.

TFN Impact Report

	<p>Not only that, but in this time of global pandemic, we were at risk of not being able to deliver our programmes because all of them depended on international travel. The team pulled together quickly and thanks to our project coordinator learning what was needed to become an online course moderator, as well as coordinating the arrangements for training meaning that we were able to keep operating and indeed secured some additional funding to deliver the online training she was key in delivering.</p> <p>Emily has been the first point of contact with all overseas charities and organisations who need help to support people with disabilities in their communities and who is also the first point of contact for our team of 450 volunteer trainers. With her support we have been able to reach 15,500 people with disabilities this year and she has freed up my time as CEO, to be able to focus on developing our programmes, building the fundraising and communications and forging new partnerships.</p> <p>Emily has also supported heavily in reporting on our impact and wrote elements of our annual report and edited and proof-read it countless times, saving the eye-sight, not to mention the sanity of our CEO on several occasions!</p>
What portion of the project did TFN fund?	100
How many direct beneficiaries did the TFN funded project reach?	337
How many indirect beneficiaries did the TFN funded project reach?	15,500
Were you able to leverage further funding as a result of TFN support?	Yes
If yes, how much were you able to raise?	Indirectly yes. As a small employer, we were given a rebate of an additional £3000 allowance from HMRC, so we used this to increase the time that our Project Coordinator to 3 days per week from 2.5.
Did you receive any pro-bono support, volunteer offers or introductions as a result of the event?	Yes

TFN Impact Report

<p>If yes, please can you provide details of the support you received?</p>	<p>We met a trustee from another charity (the Tea Leaf Trust) who was presenting a feedback report on the same day. She kept in touch and actually went on to become MAITS' fundraiser when we won a separate funding stream for this! So thank you! That was an excellent second outcome!</p> <p>We did receive a request for an introduction from someone that we spoke to at the event, which we did follow up twice, but we did not hear anymore.</p>
<p>Has the training you received from TFN better prepared you in pitching your organisation to potential funders?</p>	<p>Yes</p>
<p>Has TFN increased your capacity to raise further funds?</p>	<p>Yes</p>
<p>How important was TFN funding in helping you achieve your objectives?</p>	<p>We wouldn't have been able to achieve our objectives without TFN funding</p>
<p>Since presenting at TFN, has your organisation undergone any other significant changes?</p>	<p>Yes, we won the Bond International Development Awards 2020 for volunteering with our Indian volunteer Dr Shabnam Rangwala, who has led our Community Health Worker programme in India, Sri Lanka, Cambodia and now she is delivering this programme digitally in Pakistan, which has been a wonderful experience for the Pakistani trainees and has been a lovely cross-cultural experience in two countries where there isn't often that opportunity.</p> <p>We also won some funding from the Fore to be able to employ a part-time fundraiser (who was the person that we actually met at the TFN event that we mentioned above), so the size and scale of MAITS in terms of the support we have now has doubled from when we first came to you.</p> <p>The coronavirus pandemic has obviously brought about some significant changes too. For the first time ever, we have started delivering our programmes online. Our Project Coordinator was key in ensuring we could move all our operations online during this pandemic and without her coordinating the training and being the moderator on the online sessions, we would not have been able to carry on operating, ensuring we are sharing skills and knowledge with not only front-line workers, but also families during this crisis. We have been able to open up our programmes to include vulnerable families for the first time and there is no doubt that we have only</p>

TFN Impact Report

	<p>been able to do this thanks to Emily, the Project Coordinator that TFN funded.</p>
<p>Do you have any other comments or feedback on the experience of the TFN process?</p>	<p>We have recommended TFN to a lot of different charities and we have shared that what we found with TFN was that it was the fastest and most efficient fundraising process we have been through. From start to finish, both times we were awarded funding the process was less than 3 months, which is fairly unheard of with other donors, particularly first time donors.</p> <p>TFN was MAITS' first external funder after having only had one donor since our set-up and then you allowed us to take on our first project team member, which has made a significant difference to our work and enabled us to develop our own programmes much more than we would otherwise have been able to.</p> <p>As MAITS' CEO, I found the coaching on doing fundraising pitches very helpful, not just in terms of the TFN pitch, but also in terms of making the way I communicate with others about our work generally much more targeted and concise. I also benefited a lot from seeing other charities pitch, as it made me see what works well.</p> <p>I know other charities who were interested in attending the events sometimes expressed that they worried that they didn't know anyone that could afford to nominate them and they would have struggled to be able to pay the £100 to attend an event to meet people that might be willing to support them.</p> <p>I also wanted to add that I have attended a number of TFN events (four I think at least) and I have always found them to be very well organised and the team are really friendly. I always appreciated how everyone seems to remember everyone's name and how my son was made welcome when he had to come along to a TFN event. He was 12 at the time and came away saying my work was more cool than he realised! I think if an event can engage a 12 year old boy that says a lot about how welcome and involved you make people feel.</p> <p>We are very grateful to TFN not just for your generous support but for a unique and really efficient fundraising process, which really helped us to present our work and charity clearly to others but enabled us to</p>

TFN Impact Report

	<p>build a whole team which has really allowed us to move forward. Thank you!</p>
<p>Can you tell us any personal stories to highlight the value of the project?</p>	<p>There are many stories about how having Emily as MAITS' project coordinator has helped us to support so many people with disabilities and southern based NGOs. Perhaps the one which has made the most difference to us at the most difficult time has been how Emily has stepped up during this global pandemic, rallying around to support our volunteer trainers to create online materials from some of our very relevant programmes on preventing respiratory problems in people with disabilities and then moderating the programme. Just one day before the training sessions were due to start online, MAITS' CEO (ie me) contracted Covid-19 experiencing respiratory problems and this was the test where Emily showed she could step up and make sure the show went on. We received so many messages and even a WhatsApp call from the special school in Pakistan where this training that Emily moderated was delivered and they told me how much it meant to them and how well it had gone. The frontline workers at the school were being allowed to visit their pupils taking medicine and supplies and have been able to use the knowledge they have gained during the training to help reduce the risk of some of the most vulnerable children from developing respiratory problems, based on what they have learned. Having been able to take on someone that is as kind, compassionate and yet very organised and methodical, who engages with our volunteers and the overseas organisations we support, has made the world of difference to our work and we are very grateful to The Funding Network and all the individual donors who believed in us and gave so generously to support the people we serve. Thank you :-)</p> <p>We have attached a photo of all the frontline workers that we trained in Cambodia as part of our Community Health Worker project - Emily was key in ensuring this took place and ensuring all the project planning and logistics went to plan.</p>